

- Plan
1. Elasticity
 2. Linear approximation
 3. Taylor polynomials

1. Elasticity

p = price/unit

$D(p)$ = demand of commodity with price p
= # sold units

The problem of comparing different units.

Ex A barrel of North Sea crude oil costs \$ 82.52
A litre of ——— " ——— NOK 4.62

The price elasticity of the demand is

$$\epsilon = \frac{\text{relative change in demand}}{\text{relative change in price}}$$

← numbers independ. of the choice of units

Ex In a month the price of a commodity drops from 12 thousand to 10 thousand and the demand increases from 50 mill to 60 mill. Then

$$\epsilon = \frac{\left(\frac{60 - 50}{50}\right)}{\left(\frac{10 - 12}{12}\right)} = \frac{\left(\frac{10}{50}\right)}{\left(\frac{-2}{12}\right)} = \frac{120}{-100} = \underline{\underline{-1.2}}$$

Interpretation If the price increases by 1% then the demand falls by 1.2%.

Suppose the price is changed from p to $p+h$
Then the relative change in price is

$$\frac{p+h - p}{p} = \frac{h}{p}$$

relative change in demand
relative price change

$$= \frac{\left(\frac{D(p+h) - D(p)}{D(p)} \right)}{\left(\frac{h}{p} \right)} \quad \Bigg| \cdot \frac{p \cdot D(p)}{p \cdot D(p)}$$

$$= \frac{D(p+h) - D(p)}{h} \cdot \frac{p}{D(p)}$$

$\downarrow h \rightarrow 0$ (the price change approaches 0)

$$E(p) = D'(p) \cdot \frac{p}{D(p)}$$

This is the momentary price elasticity
of the demand function.

Important question

Is the revenue going up or down if we increase the price a little?

$$\text{Revenue } R(p) = p \cdot D(p)$$

Then the marginal revenue w.r.t. price is

$$R'(p) \stackrel{\text{prod. r.}}{=} 1 \cdot D(p) + p \cdot D'(p)$$

$$= D(p) \left[1 + \frac{p \cdot D'(p)}{D(p)} \right]$$

$$= \underbrace{D(p)}_{\text{always positive}} \cdot \underbrace{\left[1 + \epsilon(p) \right]}_{\text{positive or negative?}}$$

$$\text{If } \epsilon(p) < -1$$

we get neg. $R'(p)$

so $R(p)$ is decreasing

Say: elastic demand

$$\text{If } \epsilon(p) > -1$$

we get pos. $R'(p)$

so $R(p)$ is increasing

Say: inelastic demand

$$\text{If } \epsilon(p) = -1$$

the demand is unit elastic

$$\text{EX } D(p) = 50 - p \quad \text{for } 0 < p < 50$$

$$\text{Then } D'(p) = -1 \quad \text{and} \quad \epsilon(p) = \frac{D'(p) \cdot p}{D(p)} = \frac{(-1) \cdot p}{50 - p}$$

$$= \frac{-p}{50 - p}$$

Question In what price range do we have elastic demand?

Have to solve the inequality

$$\varepsilon(p) < -1$$

that is $\frac{-P}{50-P} < -1$

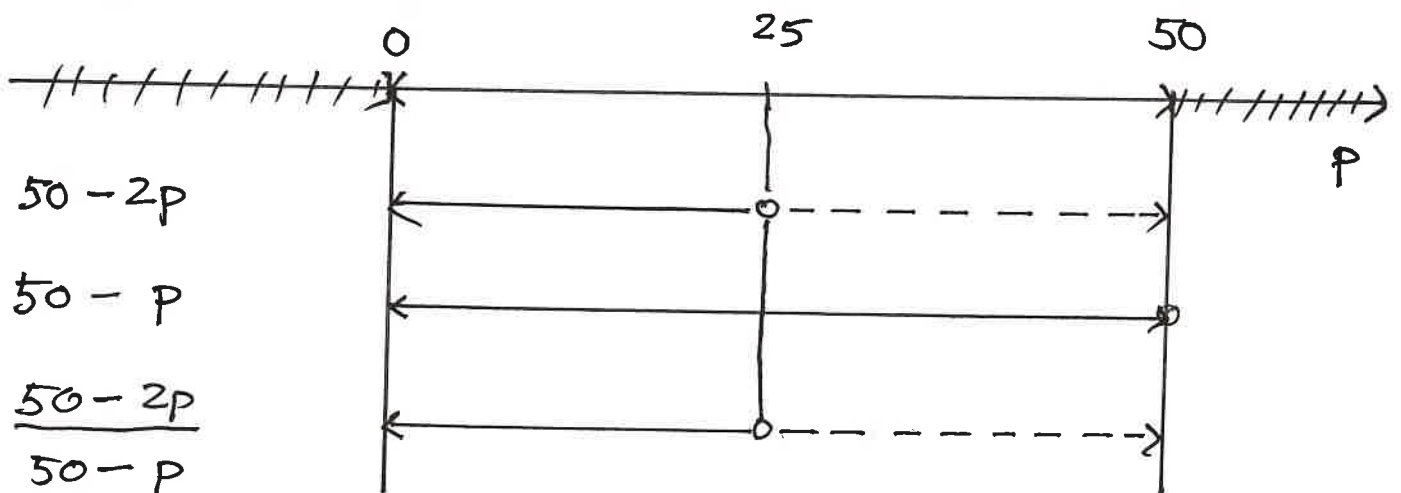
$$| + 1$$

$$\frac{-P}{50-P} + 1 < 0$$

so $\frac{-P + 50 - P}{50 - P} < 0$

and get $\frac{50 - 2P}{50 - P} < 0$

Sign diagram



So elastic demand for p in $(25, 50)$
and inelastic demand for p in $(0, 25)$
and unit elastic demand for $p = 25$.

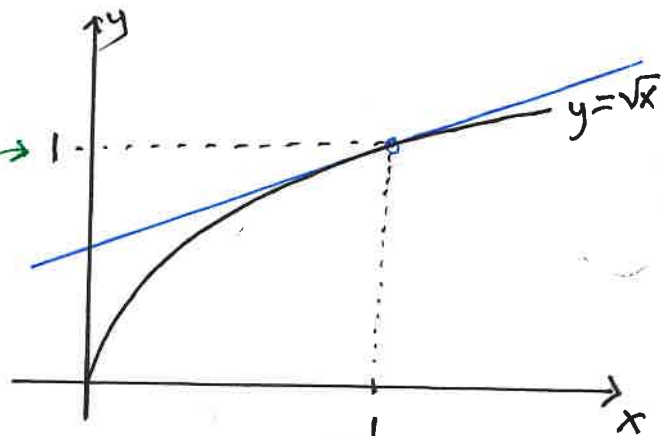
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2. Linear approximation

Ex $f(x) = \sqrt{x}$

The linear approximation of $f(x)$ about $x = 1$



We can find the expression for the tangent line by the point-slope formula

$$y - 1 = f'(1) \cdot (x - 1)$$

$$\text{so } y - 1 = \frac{1}{2}(x - 1)$$

$$\text{or } y = \overset{= f(1)}{1} + \overset{= f'(1)}{\frac{1}{2}}(x - 1)$$

This is a new function of x denoted

$$P_1(x) = 1 + \frac{1}{2}(x - 1)$$

It is called the degree 1 Taylor polynomial of \sqrt{x} about 1.

Ex $P_1(1.1) = 1 + \frac{1}{2} \cdot (1.1 - 1) = 1.05$

check: $\sqrt{1.1} = 1.04881\dots$

$$\begin{aligned} f(x) &= x^{\frac{1}{2}} \\ f'(x) &= \frac{1}{2} \cdot x^{\frac{1}{2}-1} \\ &= \frac{1}{2} \cdot x^{-\frac{1}{2}} \\ &= \frac{1}{2} \cdot \frac{1}{x^{\frac{1}{2}}} \\ &= \frac{1}{2\sqrt{x}} \\ \text{so } f'(1) &= \frac{1}{2 \cdot \sqrt{1}} = \frac{1}{2} \end{aligned}$$

3. Taylor polynomials

Ex $f(x) = \sqrt{x}$

The Taylor polynomial of degree 2 to \sqrt{x} about $x=1$ is

$$P_2(x) = \underbrace{f(1) + f'(1) \cdot (x-1)}_{P_1(x)} + \frac{f''(1)}{2} \cdot (x-1)^2$$
$$= 1 + \frac{1}{2}(x-1) - \frac{1}{8}(x-1)^2$$

Pattern

$$P_2(x) = f(a) + f'(a) \cdot (x-a) + \frac{f''(a)}{2} \cdot (x-a)^2$$

- so $a = 1$ in the example

$$\sqrt{2} = f(2) \approx P_2(2) = 1 + \frac{1}{2}(2-1) - \frac{1}{8}(2-1)^2$$

$$= 1 + \frac{1}{2} - \frac{1}{8} = 1.375$$

- an approximation to $\sqrt{2}$

(check $\sqrt{2} \approx 1.41421\dots$)

$$P_2(1.2) = 1 + \frac{1}{2}(1.2-1) - \frac{1}{8} \cdot (1.2-1)^2$$

$$= 1 + 0.1 - 0.005 = 1.0950$$

(check $\sqrt{1.2} = 1.0954\dots$)

$$f'(x) = \frac{1}{2} \cdot x^{-\frac{1}{2}}$$
$$f''(x) = \frac{1}{2} \cdot \left(-\frac{1}{2}\right) \cdot x^{-\frac{3}{2}}$$

$$= -\frac{1}{4} \cdot \frac{1}{x^{3/2}}$$

$$= -\frac{1}{4x\sqrt{x}}$$

so $f''(1) =$

$$= -\frac{1}{4 \cdot 1 \cdot \sqrt{1}} = -\frac{1}{4}$$

Ex $f(x) = \sqrt{x}$ about $x = 1$

Then the Taylor polynomial of degree 3 to $f(x)$ about 1 is:

$$P_3(x) = \underbrace{P_2(x)}_{\text{have already done this one!}} + \frac{f'''(1)}{6} \cdot (x-1)^3$$

$$= 1 + \frac{1}{2}(x-1) - \frac{1}{4}(x-1)^2 + \frac{\left(\frac{3}{8}\right)}{6} (x-1)^3$$

$$= \underbrace{1 + \frac{1}{2}(x-1) - \frac{1}{4}(x-1)^2 + \frac{1}{16}(x-1)^3}_{P_2(x)}$$

$$P_3(1.2) = 1 + \frac{1}{2}(1.2-1) - \frac{1}{4}(1.2-1)^2 + \frac{1}{16} \cdot (1.2-1)^3$$
$$= 1.0955$$

$$f''(x) = -\frac{1}{4x\sqrt{x}}$$
$$= -\frac{1}{4} \cdot x^{-\frac{3}{2}}$$

$$f'''(x) = \left(-\frac{1}{4}\right) \left(-\frac{3}{2}\right) x^{-\frac{5}{2}}$$
$$= \frac{3}{8x^2\sqrt{x}}$$

$$f'''(1) = \frac{3}{8}$$

Pattern

$$P_3(x) = \underbrace{f(a) + f'(a) \cdot (x-a) + \frac{f''(a)}{2} \cdot (x-a)^2 + \frac{f'''(a)}{6} \cdot (x-a)^3}_{P_2(x)}$$

The degree n Taylor polynomial for $f(x)$ about $x=a$ is

$$P_n(x) = f(a) + f'(a) \cdot (x-a) + \frac{f''(a)}{2} \cdot (x-a)^2 + \dots + \frac{f^{(n)}(a)}{n!} \cdot (x-a)^n$$

where $n! = n \cdot (n-1) \cdot (n-2) \cdot \dots \cdot 3 \cdot 2 \cdot 1$