

Plan: 1. Repetition: l'Hôpital's rule (probl. 1h)
Cost functions (probl. 3c)

2. Elasticity

1. Repetition l'Hôpital's rule: For limits $\frac{0}{0}$ or $\frac{\pm\infty}{\pm\infty}$

- Differentiate the numerator and the denominator separately
- Consider the same limit of the new fraction

Probl. 1h $\lim_{x \rightarrow 1} \frac{\ln(x)}{\sqrt{x}-1} \stackrel{\text{l'Hôp.}}{=} \lim_{x \rightarrow 1} \frac{(\frac{1}{x})}{(\frac{1}{2\sqrt{x}})} = \frac{(\frac{1}{1})}{(\frac{1}{2\sqrt{1}})} = \frac{1}{(\frac{1}{2})} = 2$

Meaning: $\frac{\ln(x)}{\sqrt{x}-1}$ has no vertical asymptote for $x=1$

Also: (extra!) $\lim_{x \rightarrow \infty} \frac{\ln(x)}{\sqrt{x}-1} \stackrel{\text{l'Hôp.}}{=} \lim_{x \rightarrow \infty} \frac{(\frac{1}{x})}{(\frac{1}{2\sqrt{x}})} \quad | \cdot \frac{x \cdot 2\sqrt{x}}{x \cdot 2\sqrt{x}} = 1$

$= \lim_{x \rightarrow \infty} \frac{2\sqrt{x}}{x} = \lim_{x \rightarrow \infty} \frac{2\sqrt{x}}{\sqrt{x} \cdot \sqrt{x}} = \lim_{x \rightarrow \infty} \frac{2}{\sqrt{x}} = 0$

Meaning: $\frac{\ln(x)}{\sqrt{x}-1}$ has horizontal asymptote $y=0$

cost functions

Probl 3c $C(x) = 400 \cdot e^{0.001x^2}$ ($x \geq 0$)
is a cost function because

(1) $C(0) = 400 \cdot e^{0.001 \cdot 0^2} = 400 \cdot e^0 = 400 > 0$

(2) $C'(x) \stackrel{\text{chain rule}}{=} 400 \cdot 0.001 \cdot 2x \cdot e^{0.001 \cdot x^2}$
 $= 0.8 \cdot x \cdot e^{0.001 \cdot x^2} \geq 0$ for $x \geq 0$

$$\textcircled{3} \quad C''(x) \stackrel{\substack{\text{prod.} \\ \text{rule}}}{=} 0.8 \cdot e^{0.001 \cdot x^2} + 0.8x \cdot 0.002 \cdot x e^{0.001x^2}$$

+ chain rule

$$= \underbrace{0.8}_{>0} \cdot \underbrace{(1 + 0.002x^2)}_{>0} \underbrace{e^{0.001 \cdot x^2}}_{>0} > 0 \quad \text{for all } x$$

So $C(x)$ is a cost function which is strictly convex.

Then the cost optimum is the solution

of the eq. $C'(x) \stackrel{\text{nice result}}{=} A(x) \quad (A(x) = \frac{C(x)}{x})$

that is $0.8x e^{0.001x^2} = \frac{400 e^{0.001x^2}}{x} \quad | \cdot x$

gives $0.8 \cdot x^2 e^{0.001x^2} = 400 \cdot e^{0.001x^2} \quad | : e^{0.001x^2}$

$$0.8x^2 = 400$$

$$x^2 = \frac{400}{0.8} = 500$$

So $x = \underline{\underline{\sqrt{500}}} = \underline{\underline{22.36}} \quad (x \geq 0)$

is the cost optimum.

The minimal average unit cost is

$$A(\sqrt{500}) = C'(\sqrt{500}) = 0.8 \cdot \sqrt{500} \cdot e^{0.001 \cdot (\sqrt{500})^2}$$

by nice result

$$= \underline{\underline{29.49}}$$

2. Elasticity

p = price/unit

$D(p)$ = demand of a commodity
with price p
= # units sold

The problem of comparing units.

Ex A barrel of North Sea crude oil costs \$82.53

A litre of ———— || ———— costs NOK 5.32

The price elasticity of the demand is

$$\epsilon = \frac{\text{relative change in demand}}{\text{relative change in price}}$$

← these numbers are independent of units

Ex In a month the price of a commodity drops from 12 thousand to 10 thousand and the demand increases from 50 mill. to 60 mill. Then

$$\epsilon = \frac{\left(\frac{60 - 50}{50}\right)}{\left(\frac{10 - 12}{12}\right)} = \frac{\left(\frac{10}{50}\right)}{\left(\frac{-2}{12}\right)} = \frac{120}{-100} = \underline{\underline{-1.2}}$$

Interpretation If the price increases

by 1% then the demand decreases

by 1.2%.

Start: 11.02

Theory Assume we have a demand function $D(p)$. If the price is changed from p to $p+h$, the relative change in price is $\frac{p+h-p}{p} = \frac{h}{p}$. Then

$$\frac{\text{relative change in demand}}{\text{relative change in price}} = \frac{\left(\frac{D(p+h) - D(p)}{D(p)} \right)}{\left(\frac{h}{p} \right)} \quad \left| \cdot \frac{p \cdot D(p)}{p \cdot D(p)} = 1 \right.$$

$$= \frac{D(p+h) - D(p)}{h} \cdot \frac{p}{D(p)}$$

$\downarrow h \rightarrow 0$ (the price change approaches 0)

$$E(p) = D'(p) \cdot \frac{p}{D(p)}$$

This is the momentary price elasticity of the demand function.

Ex $D(p) = 50 - p$ for $0 < p < 50$

Then $D'(p) = -1$ and $E(p) = \frac{(-1) \cdot p}{50 - p}$

$$= \underline{\underline{\frac{-p}{50 - p}}}$$

Important question

Is the revenue going up or down if we increase the price a little?

$$\text{Revenue } R(p) = p \cdot D(p)$$

- is $R(p)$ increasing or decreasing?

$$R'(p) \stackrel{\text{prod. rule}}{=} 1 \cdot D(p) + p \cdot D'(p)$$

$$= D(p) \cdot \left[1 + \frac{p \cdot D'(p)}{D(p)} \right]$$

$$= \underbrace{D(p)}_{\text{always pos.}} \cdot \underbrace{\left[1 + \epsilon(p) \right]}_{\text{pos. or neg. ?}}$$

If $\epsilon(p) < -1$
we get neg. $R'(p)$
so $R(p)$ is decreasing

Say: elastic demand

If $\epsilon(p) > -1$
we get pos. $R'(p)$
so $R(p)$ is increasing

Say: inelastic demand

If $\epsilon(p) = -1$
then $R'(p) = 0$ and $R(p)$ has a stationary point.

Say: the demand is unit elastic

Ex $D(p) = 50 - p$ ($0 < p < 50$). We got

$$E(p) = \frac{-p}{50-p}$$

Q: In what price range do we have elastic demand?

Solve the inequality: $E(p) < -1$

$$\text{so } \frac{-p}{50-p} < -1 \quad | +1$$

$$\text{get } \frac{-p}{50-p} + 1 < 0$$

$$\text{so } \frac{-p + 50 - p}{50 - p} < 0$$

$$\text{so } \frac{50 - 2p}{\underbrace{(50 - p)}_{\text{pos. since } p < 50}} < 0$$

$$\text{so } 50 - 2p < 0 \quad \text{so } 50 < 2p$$

$$\text{and } \underline{p > 25}$$

Elastic demand w.r.t. price for $p \in (25, 50)$

Inelastic $\text{-----} \parallel \text{-----} p \in (0, 25)$

Unit elastic $\text{-----} \parallel \text{-----} p = 25$